

Solution spotlight

Fintech support services



Fintech – despite the hype – is not a new concept. Ever since the first stirrings of a financial ecosystem, there have been disruptors – from the minting of standardised coins three thousand years ago to signature-verification technology in the 1860s to the use of automatic teller machines. What has changed, however, is the pace of change – as well as the potential opportunities.

The fintech market globally is expected to be worth around US\$310b by 2022, growing at 25% annually from 2018. This growth is creating opportunities for a broad range of stakeholders: financial institutions, their customers and the technology companies – from start-ups to long-established market leaders – who want to enter this fast-growing market.

Bahrain has emerged as a regional leader for fintech. With a highly-regarded fintech hub – Bahrain FinTech Bay – offering both flexible working space and a range of support services and a virtual space hosted by the Central Bank of Bahrain (CBB) – the regulatory sandbox – for firms to test innovative, technology-based solutions, there is a growing need for market-leading, quality-driven advisory services – from understanding the most appropriate type of company to listing a successful business through an initial public offering (IPO).

As advisors of choice to fintech businesses, we have worked with clients focused on a variety of fintech solutions and platforms such as:

- Crypto-currency exchanges
- Digital securitisation
- Financing platforms for the unbanked
- Payroll solutions
- Mobile wallets
- Payment gateways
- Digital banking

We also have acted as mentors to many fintech start-ups by advising them on pitching, the regulatory sandbox framework and CBB licensing.

Our fintech support services

Fintech support services we provide include:

Platform development

- Application development
- Quality assurance (including testing)
- Security assessments
- Project management

Regulatory services

- Advice on appropriate company type
- Company setups
- Sandbox applications
- Guidance on licensing and regulatory processes

Management consulting services

- Market entry (including business plans)
- Strategy articulation (including operating models)
- Fintech journey acceleration – developing pitches, mentoring promoters, developing valuations, seeding and structuring capital and advising on financial platforms
- Sandbox independent reviews

Contact us:



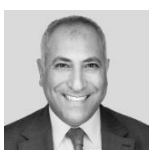
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